

JETHRO MANAGEMENT CONSULTANCY SERVICE

Establishment

Jethro Management Consultancy-service is a privately owned enterprise established in March 7, 2002. The owner and manager of the firm, Ato Habtewold Zergaw, founded the firm after nine years of experience in public micro, small and medium enterprise development programs.

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Major Achievements

Up to now, the manager of the firm has offered its services to the following international and local clients: GTZ-reintegration program, Redd Barna-Ethiopia, A.C.O.R.D Shashemene and Dire Dawa, Region 14 Project Office for the Creation of Small Scale Business Opportunities (sponsored by the Ethiopian Social and Rehabilitation Development Fund), Christian Children Fund (CCF) Arada, Zonal Administrations of Amhara Region (sponsored by SIDA), Forum on Street Children Ethiopia at Dese, Debremarkos and Dejen (sponsored by RELMA, a Swedish organization), Lideta and Merkato area MSE, Menschen fuer Menschen at Babile, Dera & Midda, women entrepreneur association sponsored by IIRR in collaboration with WAD of the Ministry of Trade and Industry, ILO, WEDGE Ethiopia, Project Support Unit /EU... E.T.C

CEFE (Entrepreneurship), Business management, IYB (Improve Your Business), SYB (Start Your Business), Saving and Credit Concept, Community Leadership, Farm Entrepreneurship, Record keeping/Accounting, Costing, Marketing, Team Building and Communication Skill

Training offered in Training for CEFE trainings on behalf of; Thousands of operators and potential entrepreneurs have been trained through the above mentioned training measures and appreciated the offered services.

Mission

- Building the capacity of existing and potential entrepreneurs by conducting business management training.
- Participate in the program designed to eradicate poverty, socio-economic constraint which hinders the development of enterprises.

Vision

We want to see our institution which provides efficient, effective and quality business management training.

Objectives

Jethro Management Consultancy-service focuses on services for start-ups and existing micro, small and medium enterprises (MSMEs). The services are offered in urban and rural areas of Ethiopia. Jethro offers training in the area of Business Management, Farm Entrepreneurship, Co-operative Management Training of Enterprise Trainers

The purpose of the training is to introduce basic business concepts and leadership principles to enterprise owners, employees, co-operatives and community based organization leaders. Jethro is a commercial private enterprise with an excellent price for value ratio.

Products offered by *Jethro Management Consultancy-services*

The consulting firm uses several internally recognized training programs such as

- CEFE (Competency-based Economies through Formation of Enterprises) supported by the German Agency for Technical Cooperation (GTZ)

- SIYB (Start and Improve Your Business) supported by International Labor Organization (ILO)
- (BBS) Basic Business Skills prepared by Ethiopian MSE specialists
- (GMT) Grassroots Mgt supported by Women's Affairs Office in collaboration with World Bank
- Saving and Credit Concept based on concepts of the Grameen Bank
- (TET) Training of Enterprise Trainers supported by FeMSEDA in cooperation with UNIDO
- Export Mentoring to potential and existing Women Entrepreneurs

